

# TOMMASO NANNICINI

## CURRICULUM VITAE – MARCH 2024

### CONTACT INFORMATION

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European University Institute  
School of Transnational Governance  
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### ACADEMIC POSITIONS

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#### European University Institute, Florence, Italy

2023- Full Professor, Chair in Political Economy, Florence School of Transnational Governance (secondary affiliation with the Department of Economics)

#### Bocconi University, Milan, Italy

2017- Full Professor, Department of Social and Political Sciences (on leave)  
2015-17 Full Professor, Department of Economics  
2013-15 Associate Professor, Department of Economics  
2013-14 Program Director, B.A. in Economics and Social Sciences (CLES)  
2008-13 Assistant Professor, Department of Economics

#### Carlos III University of Madrid, Spain

2006-08 Assistant Professor, Department of Economics  
2005-06 Marie Curie Postdoctoral Fellow, Department of Economics

### PARLIAMENT & GOVERNMENT POSITIONS

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#### Italian Parliament, Rome, Italy

2018-22 Member of Parliament (Senator)  
- *From March 23, 2018 to October 12, 2022. Member of the parliamentary group of the Italian Democratic Party. Member of the permanent committees on Labor and Social Affairs (XI) & European Affairs (XIV). Chairperson of the Bicameral Committee on Pension and Welfare Agencies*

#### Italian Government, Rome, Italy

2016 Undersecretary of State to the Prime Minister  
- *From January 29, 2016 to December 12, 2016. Areas of responsibility: Chief of the Prime Minister's team of economic advisers; labor market reform; pension reform; social dialogue with trade unions & employers' organizations; anti-poverty policies; tax design & administration; research policy*

2016-18 Chairperson of the National Committee to Fight Educational Poverty  
- *From May 30, 2016 to October 31, 2018*

2014-16 Economic Adviser to the Prime Minister  
- *From September 1, 2014 to January 28, 2016. Areas of responsibility: labor market reform; anti-poverty policies; tax design & administration*

## EDUCATION

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2005	European University Institute, Florence, Italy Ph.D. in Economics
2001	Massachusetts Institute of Technology (MIT), Cambridge MA, USA Visiting Scholar, Department of Economics
1999	Bocconi University, Milan, Italy M.Sc. in Economics - <i>Awarded with distinction</i>
1998	University of Florence, Italy B.A. in Political Science - <i>Summa cum laude</i>

## RESEARCH INTERESTS

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Political Economy, Comparative Politics, Applied Econometrics, Labor & Social Policy

## JOURNAL ARTICLES (REFEREED)

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1. “Persuasion and Gender: Experimental Evidence from Two Political Campaigns” (with V. Galasso), **Public Choice**, forthcoming (2024)
2. “Positive Spillovers from Negative Campaigning” (with V. Galasso and S. Nunnari), **American Journal of Political Science**, 67 (2023), 5-21
3. “Historical Roots of Political Extremism: The Effects of Nazi Occupation of Italy (with N. Fontana and G. Tabellini), **Journal of Comparative Economics**, 51 (2023), 723-743
4. “Demand Shocks and Firm Investment: Micro-Evidence from Fiscal Retrenchment in Italy” (with D. Coviello, I. Marino, and N. Persico), **Economic Journal**, 132 (2022), 437-470
5. “Revenue vs Expenditure Based Fiscal Consolidation: The Pass-Through from Federal Transfers to Local Taxes” (with L. Marattin and F. Porcelli), **International Tax and Public Finance**, 29 (2022), 834-872
6. “Policies in Hard Times: Assessing the Impact of Financial Crises on Structural Reforms” (with G. Gokmen, M. Onorato, and C. Papageorgiou), **Economic Journal**, 131 (2021), 2529-2552
7. “The Importance of Betting Early” (with A. Innocenti and R. Ricciuti), **Risks**, 9 (2021), 67
8. “Regression Discontinuity Designs Based on Population Thresholds: Pitfalls and Solutions” (with A.C. Eggers, R. Freier, and V. Grembi), **American Journal of Political Science**, 62 (2018), 210-229
9. “Political Selection under Alternative Electoral Rules” (with V. Galasso), **Public Choice**, 171 (2017), 257-281
10. “Policy Moderation in Single Round vs Runoff Elections. A Theoretical Analysis” (with M. Bordignon and G. Tabellini), **European Journal of Political Economy**, 49 (2017), 123-133
11. “Moderating Political Extremism: Single Round vs. Runoff Elections under Plurality Rule” (with M. Bordignon and G. Tabellini), **American Economic Review**, 106 (2016), 2349-2370
12. “Do Fiscal Rules Matter?” (with V. Grembi and U. Troiano), **American Economic Journal: Applied Economics**, 8 (2016), 1-30
13. “How Do Voters Respond to Information? Evidence from a Randomized Campaign” (with C. Kendall and F. Trebbi), **American Economic Review**, 105 (2015), 322-353
14. “So Closed: Political Selection in Proportional Systems” (with V. Galasso), **European Journal of Political Economy**, 40 (2015), 260-73
15. “Meet the Press: How Voters and Politicians Respond to Newspaper Entry and Exit” (with F. Drago and F. Sobbrío), **American Economic Journal: Applied Economics**, 6 (2014), 159-188
16. “The Political Resource Curse” (with F. Brollo, R. Perotti, and G. Tabellini), **American Economic Review**, 103 (2013), 1759-1796

17. “Social Capital and Political Accountability” (with A. Stella, G. Tabellini, and U. Troiano), **American Economic Journal: Economic Policy**, 5 (2013), 222-250
18. “Assessing Economic Liberalization Episodes: A Synthetic Control Approach” (with A. Billmeier), **Review of Economics and Statistics**, 95 (2013), 983-1001
19. “Do Better Paid Politicians Perform Better? Disentangling Incentives from Selection” (with S. Gagliarducci), **Journal of the European Economic Association**, 11 (2013), 369-398  
*[Top 5 Cited JEEA Articles in the 2014 Impact Factor Period]*
20. “Tying Your Enemy’s Hands in Close Races: The Politics of Federal Transfers in Brazil” (with F. Brollo), **American Political Science Review**, 106 (2012), 742-761
21. “Competing on Good Politicians” (with V. Galasso), **American Political Science Review**, 105 (2011), 79-99
22. “Electoral Rules and Politicians’ Behavior: A Micro Test” (with S. Gagliarducci and P. Naticchioni), **American Economic Journal: Economic Policy**, 3 (2011), 144-74
23. “Economies in Transition: How Important Is Trade Openness for Growth?” (with A. Billmeier), **Oxford Bulletin of Economics and Statistics**, 73 (2011), 287-314
24. “Moonlighting Politicians” (with S. Gagliarducci and P. Naticchioni), **Journal of Public Economics**, 94 (2010), 688-699
25. “Trade Openness and Growth: Pursuing Empirical Glasnost” (with A. Billmeier), **IMF Staff Papers**, 56 (2009), 447-475
26. “From Temporary Help Jobs to Permanent Employment: What Can We Learn from Matching Estimators and their Sensitivity?” (with A. Ichino and F. Mealli), **Journal of Applied Econometrics**, 22 (2008), 305-327
27. “Simulation-Based Sensitivity Analysis for Matching Estimators,” **Stata Journal**, 7 (2007), 334-350
28. “Determinants of Contract Length in Temporary Employment,” **Labour**, 20 (2006), 453-474
29. “Temporary Work Agencies in Italy: A Springboard toward Permanent Employment?” (with A. Ichino and F. Mealli), **Giornale degli Economisti**, 64 (2005), 1-27

## **WORKING PAPERS**

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1. “The Populist Dynamic: Experimental Evidence on the Effects of Fighting Populism” (with V. Galasso, M. Morelli, and P. Stanig)
2. “Growth after Death: The Economic Impact of Political Leadership” (with G. Lecce and L. Ogliari)
3. “Good Bye, Montesquieu: The Impact of Political on Judicial Elections” (with N. Fontana and J. Snyder)
4. “Let Them Speak: Audio Surveys and Information Extraction” (with V. Galasso and D. Nozza)
5. “Does Political Polarization Induce Judicial Polarization?” (with M. Del Conte)
6. “The Political Role of Nonpolitical Institutions”
7. “Doing Experiments with Politicians” (with V. Galasso)

## **BOOKS**

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1. *Genitori alla pari. Tempo, lavoro, libertà* (with A. Minello), **Feltrinelli** (2024)
2. *L’uguaglianza è una cosa seria. Come riformare pensioni e welfare* (with M. Faioli, editors), **il Mulino** (2023)
3. *Non ci resta che crescere. Riforme: chi vince, chi perde, come farle* (editor), **Università Bocconi Editore** (2011)
4. *Global in quattro domande. Governare la globalizzazione: come e perché* (editor), *Libertà Eguale Toscana*, **Giunti** (2002)

## OTHER ITALIAN PUBLICATIONS

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1. “Il sistema delle casse professionali: prospettive di riforma,” foreword to: M. Faioli, T. Treu (editors), *Indagine conoscitiva sulle politiche di investimento e spesa delle casse professionali*, **Quaderni del Cnel** (2023)
2. “Verso una formazione permanente di massa,” foreword to: L. Campagna, M. Lizza, L. Pero, R. Rossini, *La fabbrica delle competenze e della dignità*, **Edizioni Lavoro** (2021)
3. “Le imprese familiari e la sfida del cambiamento,” foreword to: A. Scaglione, *Continuare insieme. Il Family Business oltre il passaggio generazionale*, **Guerini Next** (2021)
4. “Riprendiamoci il controllo”, foreword to: Europa 21 Secolo (editor), *Rivoluzione Europa. Istituzioni, economia, diritti: quali proposte per un big bang europeo*, **Egea** (2019)
5. “La parabola del Jobs Act e la politica delle riforme strutturali tra controriforme e ambiguità” (with S. Sacchi and F. Taddei), in: D. Natali, E. Bressanelli (editors), *Italian Politics 2018*, **il Mulino** (2019)
6. “I principi del Jobs Act e una breve valutazione” (with M. Leonardi), **Economia Italiana**, 2/3 (2018), 109-121
7. “I divari generazionali in Italia,” foreword to: F. Cancellato, *Né sfruttati né bamboccioni*, **Università Bocconi Editore** (2018)
8. “Il contratto a tutele crescenti,” foreword to: G. Falasca (editor), *Il contratto a tutele crescenti*, **Edizioni Lavoro** (2015)
9. “La strana coppia: istituzioni e capitale sociale in Italia,” in: L. Paolazzi, M. Sylos Labini (editors), *People First. Il capitale sociale e umano: la forza del Paese*, **Editore S.I.P.I.** (2014)
10. *Euro sì, Euro no: gli effetti della moneta unica sull’economia italiana* (with P. Manasse and A. Saia), **E-book Linkiesta** (2013)
11. “Il decollo del lavoro interinale in Italia,” **Economia&Lavoro**, 40 (2006), 193-211
12. “Commento all’accordo trilatero spagnolo del 9 maggio 2006 per lo sviluppo e l’occupazione,” **Rivista Italiana di Diritto del Lavoro**, III (2006), 129-147
13. “L’analisi economica della flessibilità nel mercato del lavoro,” in: F. Giovani (editor), *Lavoro flessibile: opportunità o vincolo?* **Franco Angeli Edizioni** (2005)
14. *Il lavoro interinale in Italia. Trappola del precariato o trampolino verso un lavoro stabile?* (with A. Ichino and F. Mealli), Ministero Lavoro & Regione Toscana, **Edizioni PLUS** (2004)
15. “Teoria normativa vs. Public Choice. Il caso delle politiche sociali,” **Economia Pubblica**, 29 (1999), 5-40

## TEACHING EXPERIENCE

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### European University Institute, Florence STG, Italy

2023- Economics for Policy I; Big & Smart Data Analysis (master)  
Robots, Algorithms & Work; Big & Smart Data; Populism (executive)

### Harvard University, Cambridge MA, USA

2017-18 Formal Political Theory I (Ph.D.)

### Bocconi University, Milan, Italy

2008- Econometrics; Political Economics (Ph.D.)  
Political Economics; Econometrics; Empirical Research Methods; Labor Economics;  
Current Political Phenomena (undergraduate)

### Università della Svizzera Italiana (USI), Lugano, Switzerland

2012-13 Topics in Political Economy (Ph.D.)

## **Carlos III University of Madrid, Spain**

2006-08      Microeconomics I; Macroeconomics I; Econometrics II (undergraduate)

## **Stanford University in Florence, Italy**

2005            Globalization Studies (undergraduate)

## **C. Alfieri School of Political Sciences, University of Florence, Italy**

2004-05      Environmental Economics; Globalization Studies (undergraduate)

## **PROFESSIONAL COLLABORATIONS**

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2024-            Istituto Nazionale per la Previdenza Sociale (INPS), Rome, Italy  
Scientific coordinator of the program “VisitInps Scholars”

2023-            Managers & Partners, Rome, Italy  
External consultant

## **RESEARCH AFFILIATIONS**

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2023-            IEP@BU, Milan, Italy  
Research Fellow

2014-            CEPR, London, UK  
Research Fellow

2008-            IGIER, Milan, Italy  
Research Fellow

2007-            IZA, Bonn, Germany  
Research Fellow

## **VISITING POSITIONS**

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2017-18        Harvard University, Cambridge MA, USA  
Visiting Professor, Department of Government

2012            Pompeu Fabra University, Barcelona, Spain  
Visiting Scholar, CREI

2012            EIEF, Rome, Italy  
Visiting Scholar

2011-12        Harvard University, Cambridge MA, USA  
Visiting Scholar, Department of Economics

2007            International Monetary Fund (IMF), Washington DC, USA  
Visiting Scholar, Middle East and Central Asia Department

## **GOOGLE SCHOLAR CITATIONS**

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Citations: 7,974; h-index: 31; i10-index: 38 (accessed on March 6, 2024)

## **GRANTS & AWARDS**

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2015-18        Principal Investigator: European Research Council (ERC) Consolidator Grant.  
*Research project: “Political Mind: Explaining Politicians’ and Voters’ Behavior”*

2014-18        Research Excellence Profile, Bocconi University, Milan, Italy

- 2012-14 Senior Researcher: FIRB grant by the Italian Ministry of Research awarded to M. Percoco as Principal Investigator. *Research project*: “*Social and Spatial Interactions in the Accumulation of Civic and Human Capital*”
- 2008-13 Senior Researcher: European Research Council (ERC) Advanced Grant awarded to G. Tabellini as Principal Investigator. *Research project*: “*Institutions: How Do Values Influence the Functioning of Institutions and the Effects of Policies?*”
- 2007-08 Teaching Excellence Award, Carlos III University of Madrid, Spain
- 2002-05 Senior Researcher: Research grants by the Italian Ministry of Labor and the Tuscany Region (received jointly with A. Ichino & F. Mealli). *Research project*: “*Temporary Help Employment in Italy, Trap or Springboard?*”

## **REFEREE SERVICE**

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American Economic Review; American Political Science Review; Econometrica; Quarterly Journal of Economics; Review of Economic Studies; American Journal of Political Science; Journal of Political Economy; Journal of the European Economic Association; American Economic Journal: Economic Policy; Review of Economics and Statistics; Journal of Public Economics; Quarterly Journal of Political Science; Economic Journal; Journal of Business and Economic Statistics; Journal of Applied Econometrics; American Economic Journal: Microeconomics; American Economic Journal: Macroeconomics; Oxford Bulletin of Economics and Statistics; Labour Economics; Journal of Development Economics; Journal of Economic Growth; Labour; Journal of Population Economics; European Economic Review; Economica; Review of World Economics; Economic Inquiry; Southern Economic Journal; European Journal of Political Economy; European Journal of Political Research; Journal of Legislative Studies; Regional Science & Urban Economics; Comparative Political Studies; Public Choice; Journal of Macroeconomics; American Economic Journal: Applied Economics; Journal of Politics; Journal of Law & Economics; Empirical Economics; Political Science Research and Methods; Public Administration; British Journal of Political Science; Journal of Economic Behavior & Organization; Journal of the Royal Statistical Society; Political Behavior; Journal of Economic History, Political Communication

## **CONFERENCES & INVITED SEMINARS**

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- 2024 EEA annual meeting, Rotterdam; CEPR Populism workshop, Berlin
- 2023 Economics Seminar, University of Bozen-Bolzano; Political Economy Seminar, Kellogg School of Management, Northwestern University; Political Economy Seminar, NYU, New York
- 2022 Workshop on the Political Economy of Municipal Fiscal Policy, University of Bozen-Bolzano, Keynote Speaker; CEPR Workshop on Media, Technology, Politics, and Society, EIEF Rome
- 2021 RIDGE/LACEA-PEG Workshop on Political Economy; Political Economy Workshop, Universitat Pompeu Fabra, Barcelona
- 2020 NBER Political Economy Meeting, Boston
- 2019 Annual Meeting of the European Public Choice Society, Jerusalem
- 2018 Workshop on the “Legacy of Political Violence,” NYU Abu Dhabi
- 2017 Political Science Seminar, Columbia University; Economics Seminar, University of Maryland; Positive Political Economy Seminar, Harvard University; Kellogg Seminar, Northwestern University; Petralia Workshop, Sicily; LACEA-RIDGE Political Economy Workshop, Rio de Janeiro; Barcelona GSE Summer Forum; NBER Political Economy Meeting, Boston; NYU Politics Seminar, New York; LSE Italian Society Forum, London
- 2015 DIW Seminar, Berlin; LUISS Seminar, Rome

- 2014 Workshop on “Economic Analysis of Electoral Politics,” Barcelona GSE; New Economic School (NES) Seminar, Moscow; HSE Seminar, Moscow; Conference on “Elections and Electoral Institutions,” Toulouse; Political Economy Seminar, Universitat Pompeu Fabra, Barcelona; IFN Seminar, Stockholm; Economics Seminar, University of Copenhagen (KU); IRVAPP Seminar, Trento
- 2013 NBER Political Economy Meeting, Boston; Econometrics Workshop, EUI, Florence; CBS Seminar, Copenhagen; Political Economy Seminar, Warwick; Economics Seminar, Leicester; APSA Conference, Chicago; EPSA Conference, Barcelona; LACEA Political Economy Meeting, Bogotá; CEPR Public Policy Symposium, Lugano; IMT Seminar, Lucca; LSE Political Economy and Political Science Seminar, London
- 2012 Conference on the “Political Economy of Reforms,” University of Mannheim; Seminar, Bank of Italy; Seminar, Erasmus University Rotterdam; CELS Conference, Stanford University; CEPR Public Policy Symposium, London; Petralia Workshop, Sicily; NBER Political Economy Meeting, Boston; MILLS Workshop, Milan; Economics Seminar, Alicante; SciencesPo Seminar, Paris; EIEF Seminar, Rome; Collegio Carlo Alberto Seminar, Turin; Economics Seminar, Catholic University of Milan; CES-LICOS Seminar, Leuven; Warwick Workshop in Political Economy; Political Economy Breakfast, MIT; Positive Political Economy Seminar, Harvard University
- 2011 CELS Conference, Northwestern University; Politics Seminar, NYU; Political Economy Breakfast, MIT; Research Dept. Seminar, IMF; Erasmus Workshop in Political Economy, Rotterdam; CIFAR Meeting, Milan; CSEF Seminar, Naples; Economics Seminar, University of Bologna; AEA-ASSA Conference, Denver
- 2010 ACLE Seminar, University of Amsterdam; Economics Seminar, Erasmus University Rotterdam; EIEF Seminar, Rome; MOVE Workshop on “Selection of Politicians,” Universitat Autònoma de Barcelona; LACEA Conference, Medellín; Economics Seminar, Universidad del Rosario, Colombia; Economics Seminar, PUC-Rio, Brazil; OxCarre Conference, Oxford; Porto Conte Workshop, Sardinia; Econometric Society World Conference, Shanghai; NBER Political Economy Public Finance Meeting, Boston; Petralia Workshop, Sicily; Erasmus Workshop in Political Economy, Rotterdam; 2<sup>nd</sup> PSPE LSE/NYU Conference, London; Economics Seminar, Paris X; HEC Seminar, Lausanne; Economics Seminar, Bristol; Labour Seminar, LSE, London; CEPR Conference on “Economics of culture, institutions, and crime,” FEEM, Milan
- 2009 Political Economy and Political Science Seminar, LSE; NBER Political Economy Meeting, Boston; WALLIS Conference, Rochester; SIEP Conference, Pavia; SOLE Conference, Boston; IMT Seminar, Lucca; AEA-ASSA Conference, San Francisco
- 2008 CEPR/IZA ESSLE Meeting; Italian Stata Users Group, Milan; EEA Congress, Milan; Public Choice Annual Meeting, San Antonio; Research Dept. Seminar, IMF
- 2007 SAE Conference, Granada; ASSET Conference, Padua; Economics Seminar, Pompeu Fabra University; Applied Micro Seminar, University of Bologna; IGIER Seminar, Bocconi University; Lunchtime Seminar, CEMFI; UK Stata Users Group Meeting, London; MCD Seminar, IMF; MILLS Seminar, Milan; Econometrics Workshop, Georgetown University; Economics Seminar, University of Reading; Economics Seminar, University of Aberdeen; Economics Seminar, Nottingham University
- 2006 SAE Conference, Oviedo; Workshop on the Evaluation of Labor Market Policies, IAB, Nuremberg; North American Stata Users Group Meeting, Boston; Economics Seminar, University of Salamanca

- 2005 EEA Congress, Amsterdam; Program Evaluation Workshop, CEMFI; Lufthansa-Siemens-Stanford Conference on Globalization, Berlin; Italian Congress of Econometrics and Empirical Economics, Venice
- 2004 Conference on Evaluation Research, ZEW, Mannheim; AIEL Annual Conference, Modena; CEA Annual Meeting, Toronto; Workshop on Temporary Employment, European Commission, Brussels

## **OTHER (POLITICAL & MEDIA) EXPERIENCE**

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- 2023- Columnist of “il Riformista” ([www.ilriformista.it](http://www.ilriformista.it))
- 2020- Founding chairperson of the cultural association “Volare” ([www.volareoggi.org](http://www.volareoggi.org))
- 2016- Scientific committee of the “Foundation for European Progressive Studies - FEPS” ([www.feps-europe.eu](http://www.feps-europe.eu))
- 1998- Several op-ed articles and interviews on Italian newspapers and magazines (see the selection available at [www.tommasonannicini.eu](http://www.tommasonannicini.eu))
- 2019-23 Co-editor of the political magazine “Mondoperaio” ([www.mondoperaio.it](http://www.mondoperaio.it))
- 2017-23 National council of the Italian Democratic Party ([www.partitodemocratico.it](http://www.partitodemocratico.it))
- 2017-19 Executive board of the Italian Democratic Party ([www.partitodemocratico.it](http://www.partitodemocratico.it))
- 2013-17 Columnist of “l’Unità” ([www.unita.it](http://www.unita.it))
- 2014-15 Columnist of “QN – Quotidiano Nazionale” ([www.quotidiano.net](http://www.quotidiano.net))
- 2013-14 Founding editor of “Link Tank,” think tank specialized in statistical and economic analysis for the online newspaper “Linkiesta” ([www.linkiesta.it](http://www.linkiesta.it))
- 2013-14 Editorial board of the economic policy watchdog “Lavoce.info” ([www.lavoce.info](http://www.lavoce.info))
- 2006-13 Founding president of “ERE – Empirical Research in Economics,” non-profit association gathering young Italian economists with the aim of collecting original datasets
- 2005-07 National council of the political party “Democratici di Sinistra”
- 2002-05 Executive committee of the political party “Democratici di Sinistra” at the regional level (Tuscany) and National committee for the Party Platform at the national level
- 2002-05 President of the political association “Libertà Eguale” at the regional level (Tuscany) and Vice-President at the national level ([www.libertaeguale.it](http://www.libertaeguale.it))