

SULE ALAN

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Education

CFA Chartered Financial Analyst designation, 2012.
PhD Economics, McMaster University, Canada, 2002.
MA Economics, York University, Canada, 1998.
BSc Economics, Middle East Technical University, Turkey, 1992.

Employment

Professor of Economics, European University Institute, Italy, June 2019- present.
Adjunct Professor of Economics, Bilkent University, Turkey, 2018- present.
Professor of Economics, University of Essex, UK, September 2013- 2019.
Assistant Professor, Department of Economics, Koç University, Turkey, January 2011-August 2013.
Lecturer (Assistant Professor) in Economics, Faculty of Economics, University of Cambridge, UK, October 2007-September 2012.
Research Associate, Center for Financial Analysis and Policy (CFAP), June 2007-2011.
Fellow, Director of Studies, Newnham College, University of Cambridge, UK, July 2006-Sep 2009.
Research Associate, Institute for Fiscal Studies (IFS), UK, September 2006-2007.
Assistant Professor of Economics, York University, Canada, July 2001-July 2007.
Visiting Lecturer in Economics, University College London, UK, September 2004-July 2005.
Assistant Research Professor, University of Copenhagen, Denmark, July 2001-July 2002.

Professional Affiliations and Network Memberships

Abdul Latif Jameel Poverty Action Lab (J-PAL).
Center for Economic Policy and Research (CEPR).
Center for Economic Studies and ifo Institute (CESifo).
Innovations for Poverty Action, IPA.
Character Lab.
Human Capital and Economic Opportunity Global Working Group (HCEO).

Editorial and Administrative Duties

Managing Co-editor: *Economic Journal*, 2021-present.

Associate Editor: *Quarterly Journal of Economics*, 2021-present.

Associate Editor: *Journal of the European Economic Association*, 2020-present.

Co-Chair: J-PAL Humanitarian Initiative, 2020-present.

Board Member: J-PAL Innovation in Government Initiative (IGI), 2019-present.

Panel Member: ERC Synergy Grant 2020.

Board Member: Larsson-Rosenquist Foundation Center for the Economics of Breastfeeding, University of Zurich, 2020-present.

Committee Member: European University Institute Harassment Committee, 2019-present.

Research Grants

Principal Investigator

J-PAL ESI Initiative Pilot Grant: Fostering Social Skills in Ethnic Diversity Through Inclusive Classroom Practices, 2021-2022.

J-PAL PPE Initiative Full RCT Grant: Mitigating Peer Violence and Crime in Post Primary Schools, 2020-2022.

J-PAL ESI Initiative Full RCT Grant: Fostering Empathy in the Classroom, 2020-2022.

J-PAL PPE Initiative Full RCT Grant: Stimulating Curiosity in the Classroom, 2019-2021.

J-PAL CVI Full RCT Grant: Fostering Empathy in the Classroom, 2019-2021.

J-PAL PPE Initiative Pilot Grant: Stimulating Curiosity in the Classroom, 2019-2020.

IPA Peace and Recovery Program Pilot Grant: Fostering Empathy in the Classroom, 2018.

ING Bank: Investing in Non-cognitive Skills in Children, 2013-2015.

ESRC Impact Acceleration Grant: Self-Control and Patience in Children: A Randomized Educational Intervention, 2015.

ESRC Impact Acceleration Grant: Investing in Noncognitive Skills in Children, 2016.

British Academy International Partnership and Mobility Grant, 2014-2017.

ING Bank Financial Literacy Childhood Intervention Study, 2013-2017.

Risk and Time Preference Experiments in the English Longitudinal Study of Aging, Cambridge Endowment for Research in Finance, 2009-10 (co-investigators: J. Banks, T. Crossley and A. Rusticini.)

Social Sciences and Humanities Council of Canada Research Grant, 2003-2006.

Co-Investigator

Reducing socio-economics inequalities in Higher Education participation in the United Kingdom, Economic and Social Research Council, UK.

Economic Decisions and Non-Cognitive Skills in Children: Patience, Scientific Curiosity and Creativity, TUBITAK Research Grant.

European Investment Bank Institute, Financial Literacy Grant, 2013-2015 (principal investigators Rob Alessie and Anna-Maria Lusardi.)

Household Saving Behavior and Macroeconomic Crises, TUBITAK Research Grant, (principal investigator, Thomas Crossley).

Measurement of Risk and Time Preferences in the English Longitudinal Study of Aging, Economic and Social Research Council (ESRC), principal investigator, Thomas Crossley).

Social and Economic Dimensions of an Aging Population (SEDAP) II, Social Sciences and Humanities Council of Canada- Major Collaborative Research Initiative. 2005-2009 (principal investigator, Byron Spencer).

Publications

Refereed Publications

1. "Building Social Cohesion in Ethnically Mixed Schools: An Intervention on Perspective Taking", with C. Baysan, M. Gumren, E. Kubilay, forthcoming, *Quarterly Journal of Economics*.
2. "Understanding Gender Differences in Leadership", with S. Ertac, E. Kubilay and G. Loranth, *Economic Journal*, (2020), 130(626).
3. "Ever Failed, Try Again, Succeed Better: Results from a Randomized Educational Intervention on Grit", with T. Boneva and S. Ertac, *Quarterly Journal of Economics*, (2019), 134(3).
4. "Cheating and Incentives in a Performance Context: Evidence from a Field Experiment on Children" with S. Ertac and M. Gumren, *Journal of Economic Behavior and Organization*, (2019).
5. "Mitigating the Gender Gap in the Willingness to Compete: Evidence from a Randomized Field Experiment", with S. Ertac, forthcoming, *Journal of the European Economic Association*, (2019), 17(4)
6. "Fostering Patience in the Classroom: Results from A Randomized Educational Intervention" with S. Ertac, *Journal of Political Economy*, (2018), 126(5).
7. "Income and Consumption: a Micro Semistructural Analysis with Pervasive Heterogeneity", with M. Browning and M. Ejrnæs, *Journal of Political Economy*, (2018), 126(5).
8. "Gender Stereotypes in the Classroom and Effects on Educational Outcomes" with S. Ertac and I. Mumcu, *Review of Economics and Statistics*, (2018), 100(5).
9. "Unshrouding: Evidence from Bank Overdrafts in Turkey", NBER WP: w20956, with M. Cemalcilar, D. Karlan and J. Zinman, *Journal of Finance*, (2018), 73(20), 481-522.
10. "Euler Equation Estimation on Micro Data", with K. Atalay and T. Crossley, *Macroeconomic Dynamics*, (2018), 23(8).
11. "Transmission of Risk Preferences from Mothers to Daughters", T. Boneva, N. Baydar, T.F. Crossley and S. Ertac, *Journal of Economic Behavior and Organization*, (2017), 134:60-77.

12. "Tax Incentives and Borrowing", with S. Leth-Petersen and A. Munk-Nielsen, *Economics Letters*, (2016), 162-164.
13. "Patience, Self-Control and the Demand for Commitment: Evidence From a Large-Scale Field Experiment" with S. Ertac, *Journal of Economic Behavior and Organization*, (2015), 115, 111-122.
14. "Do the Rich Save More?: Evidence from Canada", with K. Atalay and T. Crossley, *Review of Income and Wealth*, (2015), 61(4): 739-758.
15. "Subprime Consumer Credit Demand: Evidence from a Lender's Pricing Experiment", with G. Loranth, *Review of Financial Studies*, (2013), 26(9), 2353-2374.
16. "Estimation of Panel Data Models with Two-Sided Censoring" with B. E. Honore, L. Hu and S. Leth-Petersen, *Journal of Econometric Methods*, (2013), 3(1), 1-20.
17. "Do Disaster Expectations Explain Household Portfolios?" *Quantitative Economics*, (2012), 3(1), 1-28.
18. "New Evidence on Taxes and Portfolio Choice", with K. Atalay, T. F. Crossley, and Sung-Hee Jeon, *Journal of Public Economics* (2010), 94: 813-823.
19. "Estimating Intertemporal Allocation Parameters Using Synthetic Residual Estimation", with M. Browning, *Review of Economic Studies* (2010), 77(4):1231-1261.
20. "Estimating Euler Equations with Noisy Data: Two exact GMM Estimators," with O. Attanasio and M. Browning, *Journal of Applied Econometrics* (2009), 24:309-324.
21. "The Adequacy of Retirement Savings: Subjective Survey Reports by Retired Canadians", with K. Atalay and T. F. Crossley, *Canadian Public Policy* (2008), 34(S1):95-118.
22. "Precautionary Wealth Accumulation: Evidence from Canadian Microdata", *Canadian Journal of Economics* (2006), 39(4): 1105-1124.
23. "Entry Costs and Stock Market Participation Over the Life Cycle", *Review of Economic Dynamics* (2006), 9(4), 588-611.
24. "Distributional Effects of 'General Population' Prescription Drug Programs in Canada", joint with T. F. Crossley, P. Grootendorst and M. Veall, *Canadian Journal of Economics*, (2005), 38(1):128-148.
25. "The Effects of Drug Subsidies on Out-of-Pocket Prescription Drug Expenditures by Seniors: Regional Evidence from Canada", with T. F. Crossley, P. Grootendorst and M. Veall, *Journal of Health Economics* (2002), 21(5):87-108.

Working Papers

1. "Social Exclusion and Ethnic Segregation in Schools: The Role of Teacher's Ethnic Prejudice", with E. Duysak, E. Kubilay, I. Mumcu, *HCEO WP*.
2. "Does a Forward-Looking Perspective Affect Self-Control and the Demand for Commitment? Results from an Educational Intervention", with S. Ertac and I. Gumus.
3. "Nurturing Children's Curiosity to Improve Learning Outcomes: A Randomized Pedagogical Intervention", with I. Mumcu.
4. "Belief in Hard Work and Altruism: Evidence from a Randomized Experiment", with S. Ertac, *HCEO WP*.

Work in Progress

1. "Trust and Reciprocity in a Just and Unjust World", with E. Kubilay.
2. "Gender Differences in Time Use and Effects on Achievement: Evidence form Children", with E. Duysak and O. Masi.
3. "Gender Differences in Social Skills and Peer Interactions: Evidence from Children", with E. Kubilay and I.Mumcu.
4. "Social Networks and School Climate", with E. Bodur, E. Kubilay and I. Mumcu.
5. "Killing Curiosity Softly: Role of Parenting and Teaching Styles", with E. Kubilay and I. Mumcu.
6. "Information Dissemination in the Classroom and Achievement", with E. Kubilay and I. Mumcu.
7. "Social Networks and Corporate Climate Through a Gender Lens", G.Corekcioglu, M. Kaba, and M. Sutter.
8. "Mitigating the Peer Violence and Crime in Post-Primary Schools: A Randomized Intervention", with E.Kubilay.

Refereeing

Quarterly Journal of Economics, American Economic Review, Journal of Political Economy, Econometrica, Review of Economic Studies, American Economic Review: Insights, AEJ Applied, AEJ Policy, Management Science, Review of Economics and Statistics, Journal of the European Economic Association, International Economic Review, Journal of Public Economics, Journal of Development Economics, Journal of Human Resources, Canadian Journal of Economics, Journal of Applied Econometrics, Canadian Public Policy, Quantitative Finance, European Economic Review, Journal of Banking and Finance, Economic Journal, Social Choice and Welfare, Labor Economics, Journal of Economic Behavior and Organization, Labour Economics.

Last updated: March 3, 2021

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